

A case study on Kumbakonam Market Trader

Name : K.Prabhakaran
Profession : Trading all vegetables
Address : Shop No: 7, Mango whole sale trader
Nehru Market, Kumbakonam.
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My Business Profile

I am K.Prabhakaran, 45 years old, a mango wholesale Vegetables trader in the Kumbakonam market. I ventured into this profession after my Higher Secondary. For the past 15 years I am doing this trading. The working days are from Monday to Saturday and the weekly holiday is on Sunday.

My business hours are between 1.30 AM to 4 AM, though the peak arrival time of the fresh Vegetables to my stall is 4 - 10 A.M. The infrastructural facilities such as the approach road, shelter, communication, transportation and labour facilities are adequate enough to facilitate my trading.. My customers include retailers, small scale vendors, hoteliers and general consumers.

Wide Network of Contacts Enabled Through DMI

I used to get the commodities mostly from Karnataka, Tamil Nadu and Andhra Pradesh. Throughout my business during these years, I used to get the commodities through farmers, commission agents/ middlemen from various procurement centres in these states. But, now, after the launching of the portal on Dynamic Market Information, I have got wide network of contacts with producers as well as buyers.

I am able to know the price of the fresh Vegetables in various markets. Nowadays, I am getting calls from the primary producers, i.e., the farmers from various states and they are ready to supply the commodities at better prices, which are mutually beneficial to them as well as to me. Even some retail buyers and general public are contacting me for direct trading. Thanks to DMI for facilitating better contacts, which also helps in speedy transaction, time saving, better service and of course, better price.