Venkatsan - Success story



My name is Mr.Venkatesan. I am 32 years old male of Bagalur village, Krishnagiri District. Basically my family is farming one there are totally 3 members in me and my daughter, and my Wife. My father and grandfather were practicing farming activities. And so I got interested in farming and my main occupation is farming and no other allied activities. We have owned 1 acres of land. The crops which cultivated in our farm is beans ,That is the main crop, also that is the main source of income for my family.I am facing many problems and challenges in farming; water scarcity is the main problem. Whenever there is need of water to the crops we don't have current that time so power problem per day 8 to 12 hours it's also playing the major role for this problem. As I have started farming from last one decade there are many challenges I have faced in agriculture.

In addition to this labour problem we won't get labours in time and the labour cost is rising day by day. For marketing of our produce we depend on the Hosur Market. Presently existing market channel is, as soon as we harvest the produce and take to markets on our own transportation cost and we sell it to the <u>commission</u> agents or traders in the market and the market information sourcing are either We get the market information from the fellow farmers who use to visit the market or through calling to the market and now we r getting it on our hand a firsthand information through DMI through SMS. We won't get the expected rates it depends on the traders, though we come to know about the prices in the market again they fix the prices on quality of produce these are the challenges specific to the marketing.

Experiences related to DMI

I was not aware of the DMI. I enrolled my number with the help of Hosur Market analyst Sugirtha.R she told me about DMI in detail. It helps me to get the market price and no need to go market often so I registered to DMI. I have enrolled my number for the commodity in Hosur market and Bangalore KR Market. I don't know how to check all the information about DMI through net but none of any members in my family are access to the internet. I am lucky that I am getting the information on my cell phone. I felt good when I first time heard about DMI as I am going to get daily market information so I was excited. The DMI useful as it is giving daily market information about the different perishable commodities. Therefore we can harvest our produce accordingly and get higher prices. I can say that it has helped me indirectly and I have gained financially.

As I got benefited by the DMI I felt it will be useful for other farmers also therefore I have disseminated this information to the few of my farming friends. There is no other service like DMI I have not come across any of such marketing information as like DMI. I can rate this service as good. Still there is a scope for improvement in the DMI service by giving the quantity

of commodities which is daily arriving in the market; it will be much helpful to the users. As I am getting the information in English, I am not fully comfortable, if it comes in regional language (Tamil) it will be much better as all of my family members can access to the information given by DMI. You can make it more popular by advertising it in News paper and other Medias. I am very happy that I am getting such a valuable information and I am ready to pay for this service if I get a information on particular commodities which is on my demand. Finally I Wish my sincere thanks to DMI.

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